

### Feeding Cows: The Cost of Being Wrong

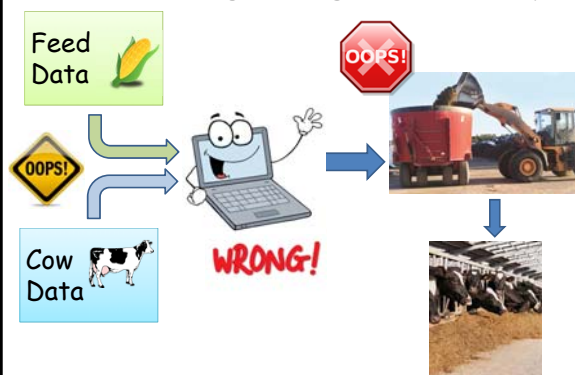


**THE OHIO STATE UNIVERSITY**  
COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

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### Where things can get messed up



### Feed Composition Data: Potential Errors

1. Assuming sampling/analytical variation = real change
2. Using table values rather than sampling
  - Are they right, wrong, really wrong ?
3. Assuming short term change reflects long term change
4. Ignoring a real long term change

### Corn Silage Starch



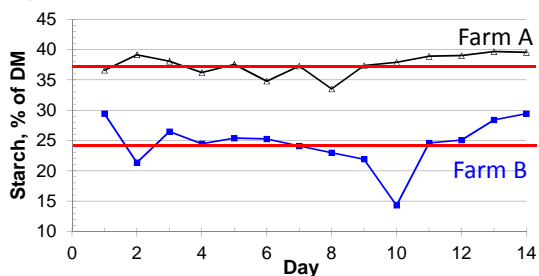
#### Farm A

Oct 3, 2016      37% starch  
Oct 13, 2016    38% starch

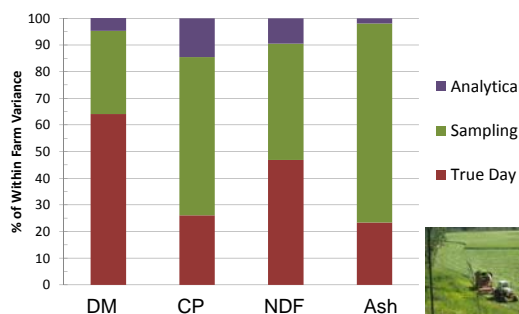
#### Farm B

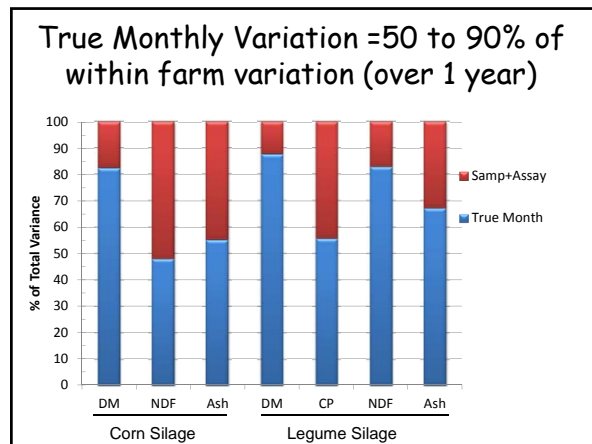
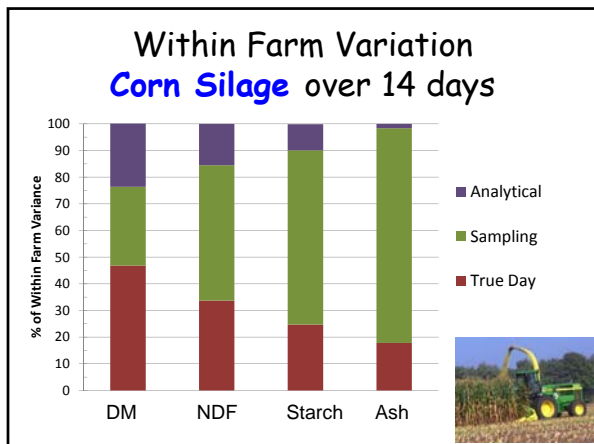
Oct 5, 2016      30% starch  
Oct 15, 2016    15% starch

### Corn Silage Starch: 2 farms



### Within Farm Variation Hay Silage over 14 days





- ### Potential Costs of 'Bad' Feed Data
1. Feed has less CP than entered: ↓ milk \$
  2. Feed has more CP: ↑ feed \$
  3. Feed has more starch: ↓ milkfat, sick cows (less) : ↓ milk \$
  4. Feed has more NDF: ↓ DMI, ↓ milk \$ (less) : ↓ milkfat, sick cows
- 

### Cost of change from a balanced diet

True CP Concentration

Apparent CP Conc.	Unchanged	Decrease	Increase
Unchanged	No loss	Milk\$	Feed\$
Decrease	Feed\$	No loss	Feed\$\$
Increase	Milk\$	Milk\$\$\$	No loss

### Table values vs. Sampled values

	Mean	N	SD	CV	Min	Max
CP	19.8	50,015	3.18	16.1	8.4	31.2

### Population statistics for some feeds (forage N >100,000; Conc N > 1500)

	Mean	SD	CV <sup>1</sup>	Range <sup>2</sup>
Alf sil CP	21.5	2.2	10.3	19.3-23.7
Corn sil ST	32.9	6.4	19.5	26.5-39.3
SBM CP	52.6	1.7	3.2	50.9-54.3
Corn ST	70.9	2.4	3.3	68.5-73.3

<sup>1</sup> Analytical CV will be 2-3%  
<sup>2</sup> Approximately 2/3 of samples will be in this range

## Sampling Non-Forages on Farms

Dry corn, SBM, DCGF  
canola meal, whole  
cottonseed

Farm was NOT a  
significant source  
of variation

All wet feeds tested  
WCGF, WBG, WDG  
HM corn

Farm was significant  
source of variation

DDGS

Farm was OFTEN not an  
important source of variation

## How much money are we talking about?

Alf silage @ 30% of diet: 20% CP  $\pm$  2 units

- 2% unit less CP (20%  $\rightarrow$  18%)  $\Delta$  Gross  
- Decrease milk by 2.4 lbs -\$0.40
- 2% unit more CP (20%  $\rightarrow$  22%)  
- Decrease SBM by 0.8 lbs, replace  
with corn and hulls -\$0.12

Milk @ \$16.50, SBM @\$320, Corn at \$3.25, Soyhull @\$110

## How much money are we talking about?

Alf silage @ 15% of diet: 20% CP  $\pm$  2 units

- 2% unit less CP (20%  $\rightarrow$  18%)  $\Delta$  Gross  
- Decrease milk by 1.9 lbs -\$0.31
- 2% unit more CP (20%  $\rightarrow$  22%)  
- Decrease SBM by 0.3 lbs, replace  
with corn +\$0.03

Milk @ \$16.50, SBM @\$320, Corn at \$3.25, Soyhull @\$110

## How much money are we talking about?

Corn silage @ 30% of diet: 7.7% CP  $\pm$  1 unit

- 1% unit less CP (7.7%  $\rightarrow$  6.7%)  $\Delta$  Gross  
- RDP at req't before change  
- Decrease milk by 1.9 lbs -\$0.31
- 1% unit less CP (7.7%  $\rightarrow$  6.7%)  
- RDP in base diet 5% excess  
- Decrease milk by 0.6 lbs -\$0.10

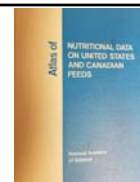
## What about starch ?

Corn silage @ 30% of diet: 33% Starch  $\pm$  6.5 units

- 6.5% unit less starch (33  $\rightarrow$  26.5%)  
Actual diet 2% units < formulated  
NDF replace starch: DE loss = 2.5 lbs milk
- 6.5% unit more starch (33  $\rightarrow$  39.5%)  
- Maybe +2.5 lbs milk  
- Formulated diet was 30%; actual = 32%:  
Acidosis, lost fat, hoof problems ... ???

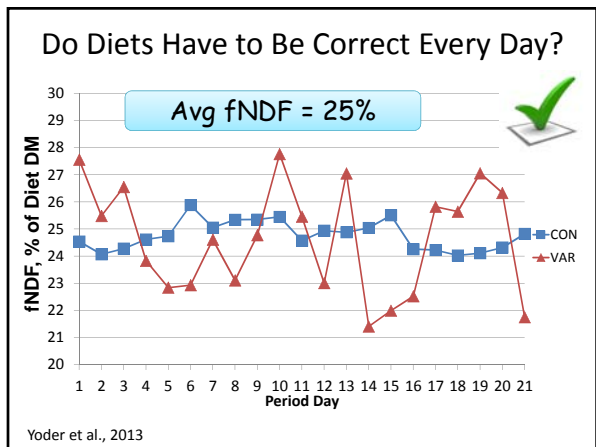
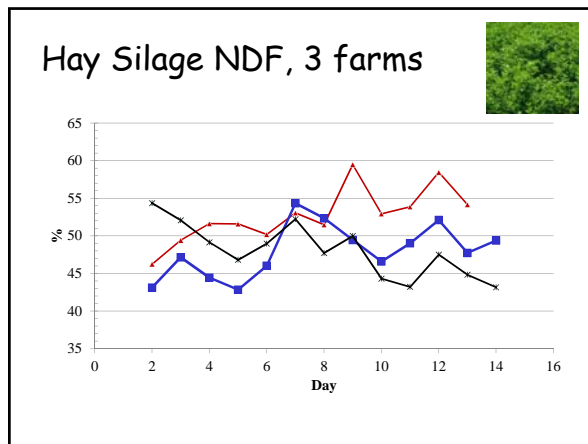
## If you are going to use book values for forages

1. Use best 'book' data available
2. Over formulate for MP  
- At >15% inclusion: Book CP - 1 SD
3. High starch diets with corn silage  
- Consider Book CS starch - 1 SD
4. Moderate starch diet  
- Use book value



### Using Assayed Values

1. Make sure it reflects what is going to be fed over several days
2. Before reformulating have some confidence feed really changed
3. Know within farm variation
4. Means are usually less wrong, than a single data point

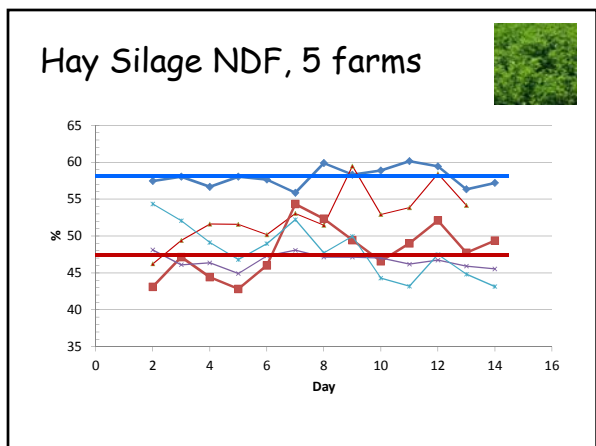


### You don't need a perfect diet every day, but you can't be wrong forever

	Control	Variable	
DMI, lbs/day	53.9	53.4	↑ SD
Milk, lbs/day	94.2	94.8	
Milk (mature) lbs/d	106.2	105.6	
Milk fat, %	3.49	3.51	

Feed offered was adjusted so daily refusal was usually ~5%

Yoder et al., 2013



### Risk of Being Wrong with 1 Sample (hay silage NDF)

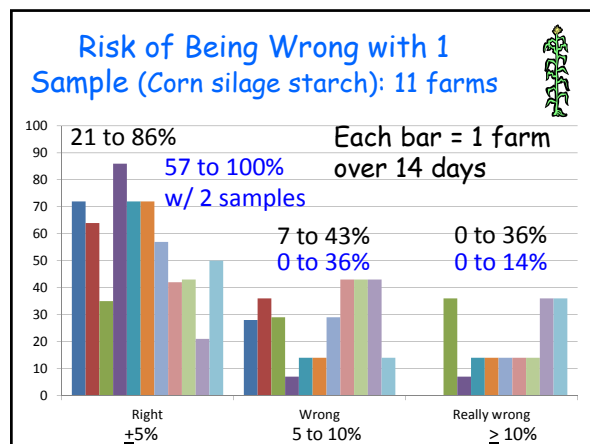
Right = <5% Deviation from mean  
 Wrong = 5 to 10% Deviation  
 Really Wrong = > 10% Deviation

	Right	Wrong	Really Wrong
Farm 1	93%	7%	0%
Farm 2	54%	15%	31%
Farm 3	50%	29%	21%
Farm 4	100%	0%	0%
Farm 5	50%	20%	30%

### Risk of Being Wrong with mean of 2 Samples (hay silage NDF)

Right = <5% Deviation from mean  
 Wrong = 5 to 10% Deviation  
 Really Wrong = > 10% Deviation

	Right	Wrong	Really Wrong
Farm 1	100%	0%	0%
Farm 2	71%	25%	4%
Farm 3	73%	23%	4%
Farm 4	100%	0%	0%
Farm 5	69%	25%	6%



### Probability of False Positives (value changed but feed did not)

Alfalfa Silage Single Sample Error Rate (Sampling+Lab SD = 2% units)

Sample Change	CP, %	NDF, %
1% unit	32%	58%
2% unit	5%	26%
3% unit	<0.5%	9%

If the 'real concentration' did not change, you have a 26% chance, the sample value will have changed by ~2% units

### Probability of Being Right (Feed changed but did sample value change?)

Corn silage starch and NDF (single sample) (Sample+Lab SD = 2% units)

Sample change	Real Change		
	+1%	2%	3%
≥ 1% unit	50%	69%	84%
≥ 2% unit	30%	50%	69%
≥ 3% unit	16%	30%	50%

If feed really increased 1% → 16% chance sample value decreased at least 1%

### Suggested Approach: Corn silage

Month SD: NDF = 1.9; Starch 1.9  
 Sampling SD: NDF 1.8; Starch 2.2



- High sampling error: 2 or 3 samples over short period when formulating (average)
- Sample every few months but always 2 samples (average)
- Average new mean with running mean (give new data same weight as all older data combined)

### Suggested Approach: Alfalfa Silage

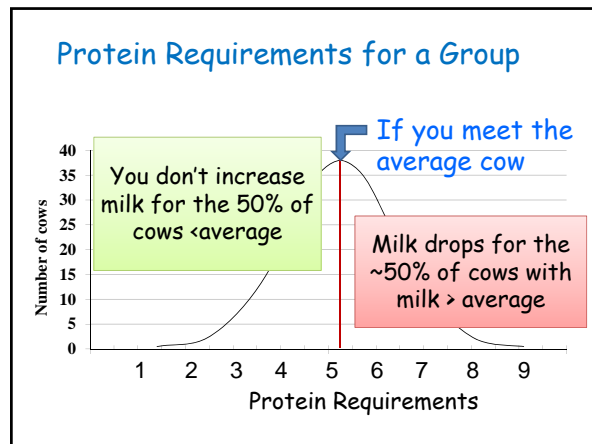
Month SD: NDF = 3.0; CP = 1.4  
 Sampling SD: NDF 1.8; CP 1.0

- Multiple samples at first formulation
- Single samples thereafter
- Monthly may be ok @ <30% inclusion
- If NDF Δ ≥ 2% unit use new value, else average

Formulating for a pen of cows

Not a single cow



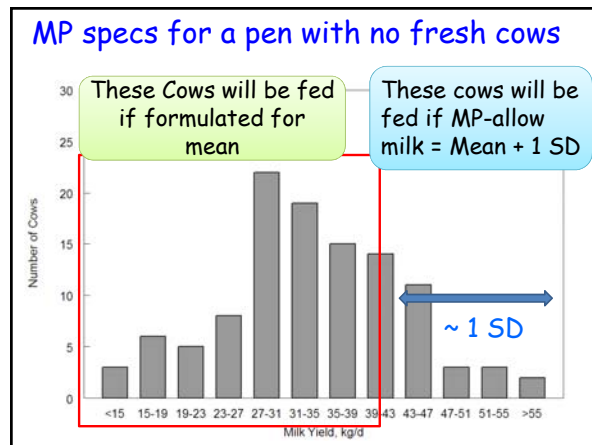
Cows that produce more, eat more, but do they eat enough more?

Pen average = 80 lbs milk, 54 lbs DMI  
Diet formulated exactly to that spec

A 95 lb cow expected to eat 60 lbs  
- MP adequate for 90 lbs

A 150 lb cow expected to eat 77 lbs  
- MP adequate for 125 lbs

Estimates only accurate for >30 DIM



Groups w/o Fresh Cows: **MP (dRUP)**

Use pen average DMI

**Max** MP allowable milk = Mean + 1 SD

If SD not known: Assume SD = 0.16\*mean

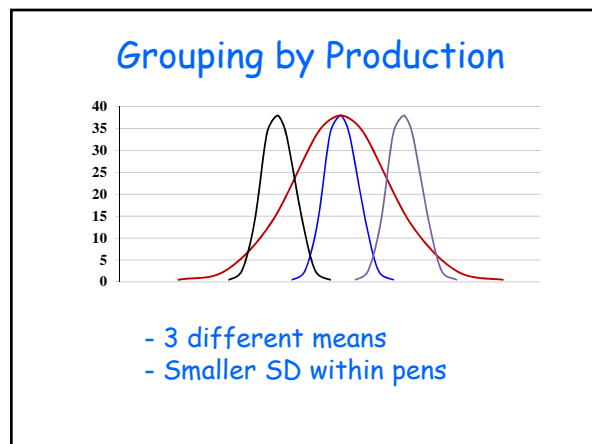
May need to lower because feed cost/regs

Pen DMI = 58 lbs

Pen average milk = 90 lbs

Pen SD = ? (assume CV = 16)

Max MP-allowable milk = 90\*1.16 = 104 lbs



## Formulating for Groups

1 group (mean = 75 lbs, SD = 13)  
Protein for 75 + 13 = **88 lbs**

### 3 groups

Low (mean=60 lbs, SD = 5)

Protein for 65 lbs

Mids (mean = 75 lbs, SD =6)

Protein for 82 lbs

Highs (mean = 90 lbs, SD =7)

Protein for 97 lbs

Avg =  
**81 lbs**

## Summary



1. Feed composition varies substantially but not all variance is created equal
2. Reformulating when sample comp changed but real comp did not (and vice versa) inflates feed cost or costs milk/health
3. Take multiple samples when formulating first time
4. Sample corn silage less frequently

## Summary



4. Averages protect from being really wrong (mean of previous samples+ new sample)/2
5. Over-formulation protects against feed variation; tight formulation requires more samples
6. Emphasize nutrients that matter (DM, NDF, CP, starch)
7. Formulate MP for pen mean milk + 1 SD



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